



# SNOW & SAND VACATIONS

## SAMPLE FEE SCHEDULE

*Please, schedule a Consultation for an Estimate*

### BESPOKE PACKAGED AND CUSTOM TRIPS

#### CRUISES\*



River & Ocean  
Simple Booking Cruise Only  
\$150.00

Full Service Package\*  
\$350



Less Than 10 Days  
Starting at \$250

Greater Than 11 Days  
Starting at \$350

Greater Than 21 Days  
Negotiated

Single Destination  
(i.e. Air, transfers and hotels  
booking to a beach resort)  
Starting at \$150

#### SKI TRIPS



Full Service Package  
\$350

Includes research, planning, and  
booking of: air, transfers, hotels,  
ski school, and equipment rental  
for travelers sharing one room.

\*Full service package includes research and booking of: shore excursions, restaurant reservations, and planning and booking of trip elements (hotels, transfers, tours) for one destination on each end (pre/post cruise) for travelers sharing one room/cabin.

The above may incur additional fees for booking of airfare, car rentals, and other single items not included in the package (see a la carte menu)

## A LA CARTE ITEMS

CATEGORY	ITEM / CONDITION	FEE / DETAILS
HOTEL BOOKING ONLY	Less than four nights	\$15.00 per room
	Five nights or more	Free
AIRFARE TICKETING*	May be free with packaged trips	—
	Domestic	\$30.00 for first passenger
	International Economy or Premium Economy	\$45.00 for first passenger
	International Business or First	\$75.00 for first passenger
	Private Travel	Negotiated
	Seat Selection	At cost as per airline's fees (if applicable)
<i>*Prices are for itineraries on the same booking (single locator record) up to five travelers</i>		
SHORE EXCURSIONS RESERVATIONS	With preferred provider	Free
	With non-preferred provider or cruise line	\$25.00 for first excursion, \$10 for all others with same provider on same booking
OTHER SERVICES	Booking of tickets to events, museums, theaters, concerts, etc.	15% of ticket cost (capped at \$150 per transaction)
	Ski equipment rental (may be free with packaged trips)	10% of rental cost (capped at \$150 per booking)



### RAIL TICKETS

May be free with packaged trips.

Rail Tickets **\$25 (First ticket)**

Rail Tickets **\$15 (Additional tickets in same itinerary)**



### CAR RENTALS

May be free with packaged trips.

Single Booking **\$25**

### CANCELLATIONS



Some reservations may be non-refundable. Suppliers' terms and conditions apply. In addition, Snow & Sand will charge a fee as follows:

3% for bookings up to \$10,000  
(Bookings greater than \$10,000 capped at \$1,000)

### EXCHANGES



Changes of dates, destinations, number of people, booking times

**\$0-\$500**

**plus any cost difference.**

Will be quoted before proceeding.

### GROUPS (10+)



Group Fees

**Negotiated based on trip complexity**

All of the above services are bound by Snow & Sand Travels LLC **Terms & Conditions**, as well as the suppliers' Terms and Conditions. Please reference each of these documents for further details.